

Job vacancy

SALES MANAGER (F/M/D) BUSINESS DEVELOPMENT

We are a leading company in laser material processing and laser special machine construction. Our technological leadership combined with a high level of consulting expertise enables us to convince our customers in the semiconductor industry, medical technology, mechanical engineering and metrology.

For further expansion and business development, we are looking for a Sales Manager (m/f/d) Business Development to start as soon as possible.

WHAT YOU CAN EXPECT FROM US:

- Independent implementation of ERP-supported calculations for our products and services, taking into account costs, market conditions and competitive factors.
- Preparation and adaptation of quotations in accordance with customer requirements and company guidelines.
- Actively identify and develop new business opportunities and develop and implement sales strategies and concepts.
- Maintaining and expanding existing customer relationships and acquiring new customers.
- Conducting contract negotiations with customers, including negotiating prices and conditions.
- Working closely with internal departments such as production, development, marketing and finance.
- Participation in trade fairs, events and customer presentations.

WHAT YOU BRING WITH YOU:

- Completed studies: mechanical engineering, mechatronics or comparable engineering studies as well as practical business experience.
- Or: Completed business studies with very good technical understanding.
- Several years of professional experience in the capital goods industry, mechanical engineering or metal processing.
- Sound language skills in German and English, ideally also in Dutch.
- In addition to your professional qualifications, you have strong soft skills, such as strong communication skills, a confident manner, entrepreneurial thinking and a structured way of working.

OUR OFFER TO YOU:

- Modern working environment in an internationally active company
- Attractive remuneration with additional benefits
- Very good working atmosphere with a family atmosphere and a very attractive working time model
- Interesting, responsible and varied tasks
- Opportunities for personal and professional development
- Permanent position with development opportunities

If you are interested in this position and would like to contribute your skills to an innovative company, please send your complete application documents to:

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